

FINANCIAL STATEMENTS

DECEMBER 31, 2022

WITH

INDEPENDENT AUDITOR'S REPORTS



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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Tulsa Zoo Management, Inc.

Opinion

We have audited the financial statements of Tulsa Zoo Management, Inc., which comprise the statement of financial position as of December 31, 2022, the related statements of activities, functional expenses and cash flows for the year then ended and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Tulsa Zoo Management, Inc. as of December 31, 2022, and the results of its operations and the changes in its net assets and its cash flows for year then ended, in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Tulsa Zoo Management, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Tulsa Zoo Management, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are issued or available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional

omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of Tulsa Zoo Management, Inc.'s internal control. Accordingly, no such opinion is
 expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Tulsa Zoo Management, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Tulsa, Oklahoma July 28, 2023

Hogan Taylor UP

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STATEMENT OF FINANCIAL POSITION

December 31, 2022

Assets Current assets: Cash and cash equivalents Accounts receivable Short-term investments Contributions receivable, net	\$ 4,243,383 279,430 9,344,502 24,193
Prepaid expenses and other	240,635
Total current assets	14,132,143
Property and equipment, net Contributions receivable, net Certificates of deposit Investments	592,978 9,610,726 1,623,566 5,835,277
Total assets	\$ 31,794,690
Liabilities and Net Assets Current liabilities: Accounts payable and accrued liabilities Deferred revenue Custodial accounts	\$ 1,330,556 1,709,709 4,152
Total current liabilities	3,044,417
Net assets: Without donor restrictions: Undesignated Board-designated - operating reserve Board-designated - endowment	6,429,518 2,510,000 3,879,578
Total net assets without donor restrictions	12,819,096
With donor restrictions	15,931,177
Total net assets	28,750,273
Total liabilities and net assets	\$ 31,794,690

STATEMENT OF ACTIVITIES

Year ended December 31, 2022

	Without Donor	With Donor	
D	Restrictions	Restrictions	Total
Revenues from operations	¢ (449.125	¢	¢ 6.449.125
Management fee revenue Admissions	\$ 6,448,135	\$ -	\$ 6,448,135 3,123,379
	3,123,379 2,067,835	-	
Memberships Train and carousel	530,305	-	2,067,835 530,305
Private events	1,356,424	-	1,356,424
Food sales	664,282	-	664,282
Temporary exhibits and events	961,818	_	961,818
Gift sales	427,372	_	427,372
Other	288,864	_	288,864
In-kind contributions	200,004	46,750	46,750
Net investment income	210,649	-10,730	210,649
Net assets released from restrictions	250,148	(250,148)	210,047
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Total revenues from operations	16,329,211	(203,398)	16,125,813
Expenses			
Program services expense	15,901,862	-	15,901,862
Supporting services expense:			
General and administrative	1,934,204	-	1,934,204
Fundraising and development	341,249	-	341,249
Total supporting services expense	2,275,453	-	2,275,453
Total expenses	18,177,315	-	18,177,315
Total decrease from operations	(1,848,104)	(203,398)	(2,051,502)
Income from nonoperations			
Contributions	-	7,211,594	7,211,594
Gross special events revenue	-	470,179	470,179
Less: cost of direct benefit to donors	-	(265,394)	(265,394)
Net special events revenue	-	204,785	204,785
Expenses for capital projects (Note 9)	(250,148)	_	(250,148)
Net investment loss	(727,040)	-	(727,040)
Total increase (decrease) from nonoperations	(977,188)	7,416,379	6,439,191
Change in net assets	(2,825,292)	7,212,981	4,387,689
Net assets, beginning of period	15,644,388	8,718,196	24,362,584
Net assets, end of period	\$ 12,819,096	\$ 15,931,177	\$ 28,750,273

STATEMENT OF FUNCTIONAL EXPENSES

Year ended December 31, 2022

					Program	Serv	vices				Supporting Services					
		Guest Services	Animal Care	onservation/ Education	Events	(Operations	in Zoo	Public clations and Marketing	Total		eneral and ministration		draising and velopment	Total	Combined Total
Payroll	\$	654,213	\$ 2,656,632	\$ 491,225	\$ 170,094	\$	1,230,664	\$ _	\$ 340,973	\$ 5,543,801	\$	651,683	\$	233,075 \$	884,758	\$ 6,428,559
Payroll taxes		52,658	213,173	40,428	13,451		100,649	-	26,646	447,005		50,368		18,477	68,845	515,850
Employee benefits		95,927	414,412	52,954	32,827		205,320	-	43,076	844,516		121,293		35,653	156,946	1,001,462
Workers compensation																
insurance		8,906	51,538	2,366	181		23,825	-	1,033	87,849		2,817		1,002	3,819	91,668
Retirement plan		5,420	41,428	4,255	2,345		10,757	-	3,046	67,251		18,674		1,203	19,877	 87,128
Total payroll expenses		817,124	3,377,183	591,228	218,898		1,571,215	-	414,774	6,990,422		844,835		289,410	1,134,245	8,124,667
Advertising		-	-	-	157,023		_	-	379,824	536,847		-		10	10	536,857
Banking fees		262,227	-	-	-		-	-	-	262,227		7,688		-	7,688	269,915
Contracted services		15,020	28,019	129,486	14,562		277,725	-	62,125	526,937		336,271		8,692	344,963	871,900
Dues and subscriptions		14,500	20,368	9,674	485		11,130	-	19,739	75,896		98,165		72	98,237	174,133
Entertainment/catering		173	774	4,234	631,848		1,009	-	411	638,449		31,893		12,447	44,340	682,789
Equipment		24,849	52,598	13,345	348,670		178,438	-	12,892	630,792		45,517		4,502	50,019	680,811
Insurance		-	-	-	5,378		-	-	-	5,378		196,092		-	196,092	201,470
Information technology		72,328	-	120	-		2,257	-	1,559	76,264		124,940		598	125,538	201,802
License and certification fees		3,452	2,511	1,083	-		150	-	-	7,196		10,870		-	10,870	18,066
Mail handling		7,215	1,362	278	135		-	-	-	8,990		2,243		726	2,969	11,959
Miscellaneous		684	678	381	1,458		-	-	744	3,945		6,262		6,882	13,144	17,089
Printing		13,950	-	-	1,534		-	-	6,197	21,681		1,762		4,308	6,070	27,751
Repair and maintenance		9,989	5,331	-	110,750		1,486,185	-	776	1,613,031		12,111		-	12,111	1,625,142
Supplies		72,728	678,174	19,057	-		278,647	-	30,380	1,078,986		63,426		10,053	73,479	1,152,465
Support/contributions		83,536	-	57,925	-		-	2,163,744	-	2,305,205		2,374		-	2,374	2,307,579
Travel/training		5,418	13,715	10,291	-		-	-	4,336	33,760		101,710		3,549	105,259	139,019
Utilities	_	151,127	709,645	65,926	-		63,868		26,229	1,016,795		20,016		-	20,016	 1,036,811
Total before depreciation		737,196	1,513,175	311,800	1,271,843		2,299,409	2,163,744	545,212	8,842,379		1,061,340		51,839	1,113,179	9,955,558
Depreciation		-	-	-	-		-	69,061	-	69,061		28,029		-	28,029	 97,090
Total expense	\$	1,554,320	\$ 4,890,358	\$ 903,028	\$ 1,490,741	\$	3,870,624	\$ 2,232,805	\$ 959,986	\$ 15,901,862	\$	1,934,204	\$	341,249 \$	2,275,453	\$ 18,177,315

STATEMENT OF CASH FLOWS

Year ended December 31, 2022

Cash Flows from Operating Activities Changes in net assets Adjustments to reconcile changes in net assets to net cash provided by operating activities:	\$ 4,387,689
Depreciation	97,090
Contributions restricted for long-term purposes	(7,211,594)
Noncash transfer to City of Tulsa for capital	
projects (Note 9)	250,148
Net realized and unrealized loss on investments	877,829
Changes in operating assets and liabilities: Accounts receivable	(174 155)
Contributions receivable, net	(174,155) 1,638,508
Prepaid expenses and other	(39,766)
Accounts payable and accrued liabilities	192,027
Deferred revenue	153,558
Net cash provided by operating activities	171,334
Cash Flows from Investing Activities	
Purchase of short-term investments	(3,574,202)
Maturity of certificates of deposit	3,691,809
Sales of investments	1,750,563
Purchases of investments	(11,851,950)
Payments for capital projects (Note 9)	(250,148)
Purchases of property and equipment	(534,348)
Net cash used in investing activities	(10,768,276)
Cash Flows from Financing Activities	
Contributions restricted for long-term purposes	2,177,232
Net change in cash and cash equivalents	(8,419,710)
Cash and cash equivalents, beginning of year	12,663,093
Cash and cash equivalents, end of year	\$ 4,243,383
Supplemental Disclosures of Cash Flow Information	
Noncash transfers to City of Tulsa for capital projects (Note 9)	\$ 250,148

NOTES TO FINANCIAL STATEMENTS

December 31, 2022

Note 1 – Nature of Operations

Tulsa Zoo Management, Inc. (TZMI) is a nonprofit organization formed for the purposes of promoting and supporting the improvement of the Tulsa Zoo and Living Museum (the Zoo). TZMI entered into an agreement with the City of Tulsa (the City), whereby TZMI operates the Zoo under a management agreement. Under this management agreement, TZMI retains all gate admissions, the City pays TZMI a management fee and a portion of its utilities in exchange for operating the Zoo. The City retains ownership of the Zoo grounds and buildings while the employees working at the Zoo are employees of TZMI.

Note 2 – Summary of Significant Accounting Policies

Basis of presentation

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP). The financial statements reflect the activities of TZMI as a whole and present balances and transactions according to the existence or absence of donor-imposed restrictions.

Descriptions of the two net asset categories and the types of transactions off setting each category are as follows:

Without donor restrictions – Net assets that are not subject to donor-imposed stipulations and are available for use at the discretion of the Board of Directors (the Board) and/or management for general operating purposes. The governing board has designated, from net assets without donor restrictions, net assets for board designated purposes. Board designated net assets are subject to self-imposed limits by action of the Board. Board designated net assets may be earmarked for future programs, investment, contingencies, purchase or construction of property and equipment, or other uses.

With donor restrictions – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature and may or will be met by expenditures or actions of TZMI, or by the passage of time. TZMI reports gifts of cash and other assets as revenue with donor restrictions if received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends, or purpose restriction is accomplished, the net assets are reclassified as net assets without donor restriction and reported in the statement of activities as released from restrictions.

Cash and cash equivalents

Cash and cash equivalents include cash and unrestricted highly liquid investments with original maturities less than 90 days. Typically, such balances may be in excess of the Federal Deposit Insurance Corporation insurance limit of \$250,000 per financial institution.

Receivables and credit policies

Accounts receivable consist primarily of noninterest-bearing amounts due for fees from private events on Zoo premises and TZMI's share of concession revenue due from the third-party operator. An allowance for uncollectible accounts receivable, when deemed necessary, is based on historical experiences, an assessment of economic conditions, and a review of subsequent collections. Accounts receivable are written off when deemed uncollectible. No allowance for uncollectible accounts receivable was deemed necessary at December 31, 2022.

Short-term investments

Certificates of deposit and other securities having maturities of more than three months when purchased but less than a year are reported at cost plus accrued interest. United States Treasury Notes and Bills having maturities of less than a year are reported at cost plus accrued interest.

Contributions receivable

Contributions receivable represents promises to fund planned campaigns, including the acquisition of various buildings, improvements and exhibits. Contributions receivable expected to be collected within one year are recorded at net realizable value. Unconditional promises to give expected to be collected in future years are initially recorded at fair value using present value techniques incorporating risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the asset. In subsequent years, amortization of the discounts is included in contributions in the statement of activities. Management determines the allowance for uncollectible contributions receivable based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Contributions receivable are written off when deemed uncollectible. Three donors accounted for approximately 87% of total contributions receivable at December 31, 2022. The allowance for uncollectible contributions receivables was approximately \$21,200 at December 31, 2022.

Property and equipment

Property and equipment are stated at purchased cost or estimated fair value at date of donation. Additions in excess of \$2,000 are generally capitalized with a threshold of \$2,500 for vehicles, carts, utility and heavy equipment and \$10,000 for software and major improvements, whereas the cost of repairs and maintenance are charged to expense as incurred. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the assets.

Investments

Management records investment purchases at cost, or if donated, at fair value on the date of donation. Thereafter, investments are reported at their fair values in the statement of financial position. United States Treasury Notes and Bills having maturities of greater than a year are reported at cost plus accrued interest.

Revenue and revenue recognition

TZMI recognizes revenue from exchange transactions in accordance with FASB Accounting Standards Codification (ASC) 606, *Revenue from Contracts with Customers*. In determining the appropriate amount to recognize, TZMI applies the following five-step model: (i) identify contracts with customers; (ii) identify performance obligations in the contracts; (iii) determine the transaction price; (iv) allocate the

transaction price to the performance obligations per the contracts; and (v) recognize revenue when or as the TZMI satisfies a performance obligation. TZMI reports the following revenue from exchange transactions in its statement of activities:

Management fee – Management fees are recognized when earned.

Admissions – Admissions is revenue associated with tickets sold for entry to the Zoo. Admissions revenue ticket prices are based upon established levels for individuals and groups. TZMI recognizes revenue for admissions at the point of sale.

Memberships – TZMI offers individual and corporate memberships to TZMI at various levels. These are for a single-year period and are incorporated as part of operating support. Each membership has both a gift and exchange transaction component, the levels of which are determined by the level and nature of membership based on established rates. Payments for memberships are recognized at the point of sale.

Gift sales – TZMI operates a gift shop onsite, which sells mission-related items on a retail basis to customers. The performance obligation is the delivery of the items to the customer. The transaction price is established by TZMI based on retail prices suggested by suppliers. As each item is individually priced, no allocation of the transaction price is necessary. TZMI recognizes revenue as the customer pays and takes possession of the merchandise. Some merchandise is sold with the right of return. Returns are not significant and are therefore recognized in the period they occur.

Special events revenue – TZMI conducts special events in which a portion of the gross proceeds paid by the participant represents payment for the direct cost of the benefits received by the participant at the event – the exchange component, and a portion represents a contribution to TZMI. The performance obligation is holding the event and revenue is recognized at the time of the event. The event fee is set by TZMI and due at the point of purchase. Unless a verifiable objective means exists to demonstrate otherwise, the fair value of meals and entertainment provided at special events is measured at the actual cost to TZMI. The contribution component is the excess of the gross proceeds over the fair value of the direct donor benefit. The direct costs of the special events, which ultimately benefit the donor rather than TZMI, are recorded as cost of direct benefits to donors and presented net of special events revenue in the statements of activities. Special event fees are typically only collected by TZMI in the period the event occurs. If TZMI collects any fees in advance of the event, they are held in a liability account and recognized in the period in which the event occurs. For special event fees received before year-end for an event to occur after year-end, TZMI considers the inherent contribution conditioned on the event taking place and therefore treats it as a refundable advance along with the exchange component.

Train and carousel, Food sales, and Temporary exhibits – TZMI recognizes revenue at the time of purchase.

Private Events – TZMI contracts with customers to host private events and the performance obligation occurs when the customer holds their event onsite. Fees are set by TZMI. A deposit is required when the contract is signed, and the remaining balance is due 30 days after the date of the event. The deposit amount collected prior to the event is reported as a liability. The fee is recognized at the time of the event, where any deposit is then applied to the customer's receivable balance.

Donated services and in-kind contributions

Volunteers contribute significant amounts of time to TZMI's program services, administration, and fundraising and development activities; however, the financial statements do not reflect the value of these contributed services because they do not meet recognition criteria prescribed by generally accepted

accounting principles. Contributed goods are recorded at fair value at the date of donation. Donated professional services are recorded at the respective fair values of the services received. Such donated professional services are recorded as donor restricted in-kind contributions revenue and in the appropriate expense category. Revenues from contributed goods amounted to approximately \$47,000 during the year ended December 31, 2022.

Advertising costs

Advertising costs are expensed as incurred and approximated \$537,000 during the year ended December 31, 2022.

Allocation of functional expenses

The costs of providing the various program services and supporting activities have been summarized on a functional basis in the statements of activities. Expenses are coded directly to functional categories based on employees' time entry and functional category of the expense. Certain costs have been allocated on a consistent and reasonable basis. Utilities and depreciation have been allocated primarily based on management's estimate of square footage of the facility.

Income taxes

TZMI is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code (the Code) and is not considered a private foundation under Section 509(a) of the Code. As a result, as long as TZMI maintains its tax exemption, it will not be subject to income tax.

Use of estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Subsequent events

Management has performed an evaluation of subsequent events through July 28, 2023, which is the date financial statements were made available for issuance.

Note 3 – Financial Assets and Liquidity Resources

TZMI's financial assets available within one year of the statement of financial position date for general expenditures as of December 31, 2022, are as follows:

Assets:	A	SS	et	S	:
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Cash and cash equivalents	\$ 4,243,383
Accounts receivable	279,430
Short-term investments	9,344,502
Contributions receivable	24,193_
Total financial assets available within one year	13,891,508

Less:

(1,692,657)
(24,193)
\$ 12,174,658

As part of TZMI's liquidity management, it structures its financial assets to be available as its general expenditures, such as operating expenses, and other obligations come due. TZMI is dependent upon collection of current period revenues, primarily management fees, admission and memberships to fund operations. In addition, the Board has designated funds to function as an endowment, that could be used for operations upon a vote of the Board, although TZMI has no plans to do so.

Note 4 - Fair Value Measurements and Endowment

The fair value measurement standards establish a consistent framework for measuring fair value and establish a fair value hierarchy based on the observability of inputs used to measure fair value. These inputs are summarized in the three broad levels listed below:

- Level 1 quoted prices in active markets for identical securities.
- Level 2 other significant observable inputs (including quoted prices for similar securities).
- Level 3 significant unobservable inputs (including TZMI's own assumptions in determining the value of investments).

The inputs or methodology used for valuing securities are not necessarily an indication of the risk associated with investing in those securities. The fair values of the underlying investments are based on quoted prices from active and inactive markets.

The following is a summary of the inputs to value investments carried at fair value:

	Fair Value Measurement at December 31, 2022							
	Total Level 1 Lev							evel 3
Mutual funds:								
Bond funds	\$	911,963	\$	911,963	\$	-	\$	-
Equity funds		2,640,973		2,238,920		402,053		-
United States Treasuries		11,545,436		11,545,436		-		-
Beneficial interest in Tulsa								
Community Foundation		81,407		-		81,407		-
								•
Total investments at fair value	\$	15,179,779	\$	14,696,319	\$	483,460	\$	-

Beneficial interest in assets held by others (Beneficial Interest) at Tulsa Community Foundation (the Foundation) is measured at fair value using Level 2 inputs. Since the Foundation maintains variance power for the beneficial interest it holds, there is no potential market for the Beneficial Interest or similar assets. Consequently, the valuation is determined by aggregating the valuation of the underlying investments of the Beneficial Interest. The underlying investments include cash equivalents, fixed income, equity funds and alternative investments securities. The fair values of the underlying investments are based on quoted prices from active markets.

TZMI has designated certain investments and cash accounts as an endowment (the Endowment) to be used at the discretion of TZMI's Board of Directors. The principal objective of the Endowment is to preserve the purchasing power, and to provide a growing stream of cash distributions to fund the operation and development of the Zoo. The Endowment is expected to attain an average annual real (inflation-adjusted) total return of 5% to 7% over most five-year periods. The Endowment shall be diversified so as to minimize the risk of large losses, unless under circumstances it is clearly not prudent to do so. Fund managers should make reasonable efforts to preserve capital and control risk. The Endowment funds are handled consistently with TZMI's overall investment philosophy, which, in general, is an allocation of 20% fixed income securities, 10% international equity investments, and 70% domestic equity investments. Distributions are allowed up to 4% of the trailing three-year average market value of the Endowment portfolio. At December 31, 2022, board-designated endowment assets consisted of \$245,235 in cash and investments valued at \$3,634,343.

Changes in endowment for the year ended December 31, 2022, are as follows:

Balance, beginning of year	\$ 4,460,149
Interest and dividend income	73,313
Net unrealized loss	(931,806)
Net realized gain	53,977
Investment fees	(21,290)
Balance, end of year	\$ 3,634,343

Note 5 – Contributions Receivable

Contributions receivable are estimated to be collected as follows at December 31:

Within one year	\$ 2,270,193
In one to five years	4,685,969
Over five years	2,700,000
Less: allowance for uncollectible amounts	(21,243)
	\$ 9,634,919

Note 6 – Property and Equipment

Property and equipment consists of the following at December 31:

	2022	Years
Equipment Train and accessories	\$ 2,062,865 534,782	3-10 3-10
Construction in process	258,200	-
Less accumulated depreciation	2,855,847 2,262,869 \$ 592,978	

Construction in process at December 31, 2022 consists of incurred costs for an electric train and cars to be completed and delivered to TZMI during 2023.

Note 7 – Net Assets with Donor Restrictions

Donor restricted net assets are restricted to the following projects at December 31, 2022:

Carnivores	\$ 10,293,528
Elephant Reserve	5,293,956
Education	184,898
Commonwealth	75,000
Memorials	44,604
Waltz on the Wild Side	34,661
Other	4,530
Total donor restricted net assets	\$ 15,931,177

Note 8 – Retirement Plan

TZMI has adopted a retirement plan (the Plan) qualified under Section 401(k) of the Code. The Plan provides that eligible employees, as defined by the Plan, who have attained the age of 21, and completed 30 days of service may voluntarily contribute to the Plan up to the maximum amount allowed by the Internal Revenue Service. TZMI can discretionally match 50% of an employee's contribution up to a maximum of 3% of eligible employee compensation. Employer contribution expenses related to the Plan were approximately \$87,000 for the year ended December 31, 2022.

In addition to matching contributions, TZMI can elect to contribute a portion of its profits to its eligible employees based on the percentage of an eligible employee's wages to the total of all eligible wages. There were no additional profit sharing contributions made by TZMI for the year ended December 31, 2022.

Note 9 – Related Party Transactions

In the course of carrying out its obligations under the management agreement, certain real and personal property owned by the City is made available to TZMI. Such property includes the TZMI administrative offices, admission facilities, food and gift concession buildings, and train ride equipment. In some cases, TZMI has funded all or a part of these facilities. The City charges no rental fee for making these facilities available to TZMI.

The following table summarizes TZMI's expenditures for capital projects on behalf of the Zoo during the year ended December 31, 2022:

Carnivores	\$ 87,486
Elephant Reserve	82,345
Memorials	72,526
Other	7,791
Total expenses for capital projects	\$ 250,148
Total expenses for capital projects	\$ 250,148

Note 10 – Unfunded Construction Commitment

At December 31, 2022, TZMI had outstanding commitments on construction agreements totaling approximately \$258,000 related to the electric train and cars included in construction in process.